# **REPLY TO PRE-BID QUERIES**

### BIDDING DOCUMENT NO.

#### MEC/23VX/01/51/D2/T04/SU/6538

:

#### SUBJECT OF BIDDING DOCUMENT

## : SMART METERING SYSTEM (ANNUAL RATE CONTRACT (ARC) FOR PERIOD OF ONE YEAR)

Sr. No.	Part / Section / Clause No.	pdf Page No.	<b>Clause Description</b>	Bidder's Query	Reply to Bidder's Query
1	I: A. Technical Criteria Cl No. 1.5	15	<b>BID EVALUATION CRITERIA</b> The bidder shall have an agreement/tie up with AMR/MIU manufacturer valid up to the contract period including guarantee/warrantee period.	Can an AMR/MIU Manufacturer enter an agreement with 2 Bidders with different Meter Manufacturers meeting the BEC criteria as per tender	AMR manufacturer may support more bidders. However, AMR manufacturer shall meet the criteria mentioned in SCC Cl.5.0 and Bidder shall meet the criteria mentioned in Bid Evaluation Criteria (BEC). Tender conditions prevail.
2	SECTION – III D SCC PAYMENT TERMS AND MODE OF PAYMENT	198 of 221	<ul> <li>23. TERMS OF PAYMENT</li> <li>1.1.1 PAYMENT</li> <li>A) 80% (Eighty percent) payment of the supplied portion along with all taxes, duties and freight will be paid on receipt &amp; acceptance of goods at FOT site after adjustment of PRS, if any along with submission of following documents:</li> <li>-</li> <li>i) Invoice in triplicate</li> <li>ii) Inspection Release note by approved agency.</li> <li>iii)Original GR / LR</li> </ul>	<ul> <li>Current tender is for supply of SMART meters. However, modified Payment terms as per clause B and Clause C 12% and 3 % respectively links payment of supply to services.</li> <li>1. We request you to kindly make service separate part of SOR to avoid any ambiguity in scope of work.</li> <li>2. In case, BGL intends to retain some part against supply. The same shall be retained against supply only for a period</li> </ul>	Scope of work & SOR shall be as per Tender. Refer CORRIGENDUM #2 for TERMS OF PAYMENT

iv)Packing List	such as 6 months. The similar	
Ear EINAL DILL following documents are to be	retention clause is also	
For FINAL BILL, following documents are to be provided:	available in MECON's	
provided.	SMART meter BGCL tender	
v) No Claim Certificate	No 5/51/23V5/BGCL/054M- 03 dated 27-May-2021 where	
vi) Statement of Completion	10% of supply payment is retained for 180 days and is not	
vii) Extended BG period, in case supply is	linked to services. Also, we	
delayed beyond contractual time period	request Bidder shall be allowed	
	to claim this 10% retention	
Note: Documents related to point no. v) and vi)	amount against submission of	
shall be submitted in company letter head duly	BG before retention period.	
signed and stamped.	3. In case, site is not available	
B) 10% payment of the supplied portion, after	for 6 months 12%	
integration, verification & ensuring	payment against clause B shall	
communication of meters with existing server.	be released	
	against BG for 12 months initially and can be	
C) Balance 10% (ten percent) of the supplied		
portion will be paid within 30 days after	extended upto a period of 48	
successful integration, commissioning & data	months. We request	
exchange of the system as specified in the	you to kindly limit this period to 12 months only.	
Technical Specifications/ Material Requisition	4. Clause C - 3% payment shall	
after adjustment of PRS, if any duly certified by	be released	
Engineer-in-Charge (EIC) along with	against work completion.We	
submission of Work Completion Certificate and	request you to please include clause to	
No Claim Certificate.	please include clause to release 3% payment	
However, if the integration and commissioning	against BG as Client detail shall	
of the system is delayed due to non-availability	be provided by	
of site clearance by Owner, this balance payment	BGL and we do not have any	
of 10% will be released by BHAGYANAGAR	control on this. Work completion certificate	
Gas after 6 months from the date of material	shall be issued after	
acceptance at site, against submission of bank	12 months if all meters are	
guarantee for equivalent amount. The BG will be	commissioned on	
valid for 12 months initially and will be extended	server with dummy BP number	
	for cases where	

	<ul> <li>till completion of the integration and commissioning of the system, duly certified by engineerin-Charge (EIC). Such rescheduling, if any, will be intimated by EIC.</li> <li>Modifications:</li> <li>23. TERMS OF PAYMENT</li> <li>1.1.1 PAYMENT</li> <li>A) 85% (Eighty-five percent) payment on the supplied portion of pre-initialised meters integrated with existing server without BP No., along with all taxes, duties and freight will be paid on receipt &amp; acceptance of goods at FOT site after adjustment of PRS, if any along with submission of following documents: -</li> <li>i) Invoice in triplicate</li> <li>ii) Inspection Release note by approved agency.</li> <li>iii) Original GR / Receipted LR</li> <li>iv) Packing List</li> <li>B) 12% (twelve percent) of the supplied meters will be paid on pro-rata, based on successful commissioning &amp; data exchange of the system including integration with billing software as specified in the Technical Specifications/ Material Requisition, after adjustment of PRS, if any along with submission of the commissioning report of meters mentioning BP No., MIU no., meter no., customer address, installation &amp; commissioning date, bill generation report etc.</li> </ul>	details are pending from BGL. 5. We understand, meter reading is not part of tender scope and shall be done by BGL only. Please confirm.	
--	---	---	--

	C Delence 20/ (three means () = :11 h = :: 1 C	
	C) Balance 3% (three percent) will be paid after	
	completion of all the activities as per scope, in	
	totality for the total ordered quantity and system	
	along with submission of Work Completion	
	Certificate duly issued by Engineer-in-Charge	
	and following documents:	
	i. No Claim Certificate	
	ii. Statement of Completion	
	iii. Extended BG period, in case supply is	
	delayed beyond contractual time period	
	dendyed beyond contractual time period	
	Note: Documents related to point no. i) and ii)	
	shall be submitted in company letter head duly	
	signed and stamped.	
	However, if the integration and commissioning	
	of the system is delayed due to non-availability	
	of site clearance by Owner, this payment of 12%	
	at B) above will be released by	
	BHAGYANAGAR GAS after 6 months from	
	the date of material acceptance at site, against	
	submission of bank guarantee for equivalent	
	amount. The BG will be valid for 12 months	
	initially and will be extended till completion of	
	the integration and commissioning of the system,	
	Ç .	
	duly certified by Engineer-in-Charge (EIC).	
	Such rescheduling, if any, will be intimated by	
	EIC. However, in case requirement for	
	submission of such BG continues beyond 48	
	months from the expiry of initial BG of 12	
	months, then a suitable decision may be taken by	
	the Client/ PMC agency after due discussion	

3			4. COMPLETION SCHEDULE	1. Considering current pandemic situation, supply	Delivery Period shall be as in CORRIGENDUM #2.
			<ul> <li>The Contract will be valid for a period of 12 months from the date of Fax of Acceptance (FOA).</li> <li>4.1 Delivery Period:</li> <li>4.1 The delivery shall be on Lot wise basis, wherein 50% of the ordered quantities of item No. A.1 of the Price</li> </ul>	pandemic situation, supply chains are impacted across globe and lead time of some of the critical components of AMR has increased drastically. We request you to please consider Lead time of 16 weeks for first lot of 50% qty.	Generated bills shall be with Customer BP No. & details. For details, please refer TERMS OF PAYMENT, COMPLETION SCHEDULE in CORRIGENDUM #2
	I SECTION – III C SCC	193 of 221	<ul> <li>Schedule will be delivered within Two months from date of FOA, and balance 50% shall be delivered Within Two</li> <li>months from the date of intimation. The basis of delivery will be FOT site, Hyderabad, Vijayawada &amp; Kakinada</li> <li>basis. However, BGL reserves the right to change the delivery locations within the three cities at the time of despatch to site</li> <li>FOR Integration and Commissioning of the System:</li> <li>01 Month from the date of Intimation by BHAGYANAGAR Gas regarding readiness of site.</li> <li>Modifications:</li> <li>4. COMPLETION SCHEDULE</li> <li>The Contract will be valid for a period of 12 months from the date of Fax of Acceptance (FOA).</li> </ul>	2. Please clarify that bidder can take meter readings in BGL warehouse upon supply which shall be 0 meter reading and generate bills without Customer BPN but against Meter serial no. It is not mandatory to take meter readings after installation of meters at site and generation of BPN. Please confirm	

			<ul> <li>4.1 Delivery Period:</li> <li>4.1.1 Supply: Refer Corrigendum #1</li> <li>4.1.2 Commissioning &amp; Data Exchange of the System including integration with Billing Software:</li> <li>4 (Four) weeks for the lot of meters from the date of intimation by BHAGYANAGAR Gas regarding readiness of site. One lot will be of</li> </ul>		
4			<ul><li>maximum 4000 Nos. meters and for every additional quantity of 1000 Nos. meters or part thereof, additional one week each will be provided.</li><li>23. TERMS OF PAYMENT</li></ul>	1. We understabd that as per modified payment terms	For Clause A : 85% (Eighty five) payment on the supplied portion of
	SECTION – III D SCC PAYMENT TERMS AND MODE OF PAYMENT	198 of 221	<ul> <li>1.1.1 PAYMENT</li> <li>A) 80% (Eighty percent) payment of the supplied portion along with all taxes, duties and freight will be paid on receipt &amp; acceptance of goods at FOT site after adjustment of PRS, if any along with submission of following documents: <ul> <li>i) Invoice in triplicate</li> <li>ii) Inspection Release note by approved agency.</li> <li>iii)Original GR / LR</li> <li>iv)Packing List</li> </ul> For FINAL BILL, following documents are to be provided: <ul> <li>v) No Claim Certificate</li> </ul></li></ul>	Clause A, Bidder has to supply pre-commissioned meters i.e. in ready to communicate with existing system against which 85% payment shall be released. clause B, Bidder has to take meter reading of all the meters and submist commissioning as well as billing report for all 40,000 nos. against which 12% payment shall be released. Clause C, Bidder has to submit No Claim ceritifcate and statement of completion against which 3% payment will be released. Please confirm.	payment on the supplied portion of pre-initialised meters integrated with existing server without BP No. along with submission documents indicated in CORRIGENDUM #2 For Clause B :12% (twelve percent) of the supplied meters will be paid on pro-rata, based on successful commissioning & data exchange of the system including integration with billing software as specified in the Technical Specifications/ Material Requisition along with submission of the commissioning report of meters mentioning BP No., MIU no., meter no., customer address, installation & commissioning date, bill generation

vi) Statement of Completion	2. In case, our understanding is	report etc. documents indicated in
	correct as per point 1 above,	CORRIGENDUM #2.
vii) Extended BG period, in case supply is	please clarify that bidder can	
delayed beyond contractual time period	take meter readings in BGL	For Clause C :Balance 3% (three
Note: Documents related to point no. v) and vi) shall be submitted in company letter head duly signed and stamped.	warehouse upon supply which shall be 0 meter reading and generate bills without Customer BPN but against	percent) will be paid after completion of all the activities as per scope, in totality for the total
<ul><li>B) 10% payment of the supplied portion, after integration, verification &amp; ensuring communication of meters with existing server.</li></ul>	Meter serial no. to claim 12% payment and completion certificate shall be issued after submission of commissioning	ordered quantity and system along with submission documents indicated in CORRIGENDUM #2. For details, please refer TERMS
C) Balance 10% (ten percent) of the supplied portion will be paid within 30 days after	and billing reports. Please confirm	OF PAYMENT in CORRIGENDUM #2.
successful integration, commissioning & data exchange of the system as specified in the Technical Specifications/ Material Requisition after adjustment of PRS, if any duly certified by Engineer-in-Charge (EIC) along with submission of Work Completion Certificate and No Claim Certificate.	3. In case, our understanding is correct as per point 1 above. Billing of all 40,000 nos is made part of scope of work which comes under services. We request you to kindly modify SOR and include it as part of SOR. Please confirm	
However, if the integration and commissioning of the system is delayed due to non-availability of site clearance by Owner, this balance payment of 10% will be released by BHAGYANAGAR Gas after 6 months from the date of material acceptance at site, against submission of bank guarantee for equivalent amount. The BG will be valid for 12 months initially and will be extended till completion of the integration and commissioning of the system, duly certified by engineerin-Charge (EIC). Such rescheduling, if	<ul> <li>4. In case, our understanding is correct as per point 1 above, inclusion of additional site activity as per clause B for genrating bills will lead to increase in product prices. We request you to kindly remove services from part of supply.</li> <li>5. We request you to kindly modify payment terms as 90%</li> </ul>	
any, will be intimated by EIC. Modifications:	against supply and 10% against commissioning and integration. 10% against commissioning and integration is delayed due	

	<ul> <li>23. TERMS OF PAYMENT</li> <li>1.1.1 PAYMENT</li> <li>A) 85% (Eighty-five percent) payment on the supplied portion of pre-initialised meters integrated with existing server without BP No., along with all taxes, duties and freight will be paid on receipt &amp; acceptance of goods at FOT site after adjustment of PRS, if any along with submission of following documents: - <ol> <li>i) Invoice in triplicate</li> <li>ii) Inspection Release note by approved agency.</li> <li>iii) Original GR / Receipted LR</li> <li>iv) Packing List</li> <li>B) 12% (twelve percent) of the supplied meters will be paid on pro-rata, based on successful commissioning &amp; data exchange of the system including integration with billing software as specified in the Technical Specifications/ Material Requisition, after adjustment of PRS, if any along with submission of the commissioning report of meters mentioning BP No., MIU no., meter no., customer address, installation &amp; commissioning date, bill generation report etc.</li> <li>C) Balance 3% (three percent) will be paid after completion of all the activities as per scope, in totality for the total ordered quantity and system along with submission of Work Completion Certificate duly issued by Engineer-in-Charge and following documents:</li> </ol></li></ul>	to the reasons not pertaining to bidder then the 10% amount shall be released against submission of BG equivalent to 10% retention amount.	
--	---	--	--

	i. No Claim Certificate	
	1. No Claim Certificate	
	ii. Statement of Completion	
	iii. Extended BG period, in case supply is	
	delayed beyond contractual time period	
	Note: Documents related to point no. i) and ii)	
	shall be submitted in company letter head duly	
	signed and stamped.	
	However, if the integration and commissioning	
	of the system is delayed due to non-availability	
	of site clearance by Owner, this payment of 12%	
	at B) above will be released by	
	BHAGYANAGAR GAS after 6 months from	
	the date of material acceptance at site, against	
	submission of bank guarantee for equivalent	
	amount. The BG will be valid for 12 months	
	initially and will be extended till completion of	
	the integration and commissioning of the system,	
	duly certified by Engineer-in-Charge (EIC).	
	Such rescheduling, if any, will be intimated by	
	EIC. However, in case requirement for	
	submission of such BG continues beyond 48	
	months from the expiry of initial BG of 12	
	months, then a suitable decision may be taken by	
	the Client/ PMC agency after due discussion	

5	T		4. COMPLETION SCHEDULE	1. Considering current	Delivery Period shall be as in
5	SECTION – III C SCC	193 of 221	<ul> <li>4. COMPLETION SCHEDULE</li> <li>The Contract will be valid for a period of 12 months from the date of Fax of Acceptance (FOA).</li> <li>4.1 Delivery Period:</li> <li>4.1 The delivery shall be on Lot wise basis, wherein 50% of the ordered quantities of item No. A.1 of the Price</li> <li>Schedule will be delivered within Two months from date of FOA, and balance 50% shall be delivered Within Two</li> <li>months from the date of intimation. The basis of delivery will be FOT site, Hyderabad, Vijayawada &amp; Kakinada</li> <li>basis. However, BGL reserves the right to change the delivery locations within the three cities at the time of despatch to site</li> <li>FOR Integration and Commissioning of the System:</li> <li>01 Month from the date of Intimation by BHAGYANAGAR Gas regarding readiness of site</li> <li>Modifications:</li> <li>4. COMPLETION SCHEDULE</li> <li>The Contract will be valid for a period of 12</li> </ul>	<ol> <li>Considering current pandemic situation, supply chains are impacted across globe and lead time of some of the critical components of AMR has increased drastically. We request you to please consider Lead time of 16 weeks for first lot of 50% qty.</li> <li>Please clarify that bidder can take meter readings in BGL warehouse upon supply which shall be 0 meter reading and generate bills without Customer BPN but against Meter serial no. It is not mandatory to take meter readings after installation of meters at site and generation of BPN. Please confirm</li> </ol>	Delivery Period shall be as in CORRIGENDUM #2. Generated bills shall be with Customer BP No. & details. For details, please refer TERMS OF PAYMENT, COMPLETION SCHEDULE in CORRIGENDUM #2.
			The Contract will be valid for a period of 12 months from the date of Fax of Acceptance (FOA).		

4.1 Delivery Period:	
4.1.1 Supply: Refer Corrigendum #1	
4.1.2 Commissioning & Data Exchange of the System including integration with Billing Software:	
4 (Four) weeks for the lot of meters from the date of intimation by BHAGYANAGAR Gas regarding readiness of site. One lot will be of maximum 4000 Nos. meters and for every additional quantity of 1000 Nos. meters or part thereof, additional one week each will be provided.	